# YourChoice Super Investment Guide

## 28 September 2015

## Contents

Important information	. 1
1. Risks of investing	. 1
2. How we invest your money	. 4
3. Managed Investment Options	. 4

## Important information

The information in this Investment Guide dated 28 September 2015 forms part of the YourChoice Super PDS dated 28 September 2015 and the YourChoice Pension PDS dated 28 September 2015. It contains a number of references to the Additional Information Guide which also forms part of each PDS. Terms capitalised in this Investment Guide are defined in the glossary in the Additional Information Guide. You should consider this important additional information before making a decision about YourChoice Super and YourChoice Pension.

This important information can also be obtained, free of charge, by contacting us, as detailed below. We may update information that is not materially adverse to you online via the Secure Online Portal.

The information in this Investment Guide is general information only and does not take into account your personal financial situation or needs. You should consult a licensed financial adviser to obtain financial advice that is tailored to suit your personal circumstances.

The information in this Investment Guide is subject to change. Information that is not materially adverse can be updated by us. Updated information can be obtained, free of charge, by calling us on 1800 640 055 or online via the Secure Online Portal.

This PDS is issued by MAP Funds Management Ltd ABN 85 011 061 831, AFSL No 240753 (referred to as we, our, us). YourChoice Super (YourChoice) is a sub-plan of the MAP Superannuation Plan Division II ABN 71 603 157 863 (the Fund). We are the Trustee of the Fund.

#### For more information

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4. Cash Hub	5
5. Select Investment Options	ŝ
6. Terms and conditions for Select Investment Options17	7

## 1. Risks of investing

All investing involves some risk. Generally, the higher the expected return, the higher the risk and volatility of your investment. The value of your investment can rise or fall depending on the performance of the underlying investments in a single option, or combination of options. By not planning ahead, you risk outliving your retirement savings. The main risks associated with investing are described below.

#### Inflation risk

The rate of inflation may exceed the return on your investment, decreasing the real purchasing power of the funds you have invested. The Trustee aims to reduce this risk by providing members with an opportunity to invest in growth assets such as shares and property, as the returns on these assets will generally change with inflation over the medium to long term. If you choose to invest in non-growth assets such as fixed interest and cash you may not achieve the same level of protection from inflation risk over the long-term.

#### Market risk

Market risk is influenced by broad factors including economic, technological, political and legal conditions and investor sentiment. Generally, returns on a particular investment are correlated to the returns on other investments from the same market, region or asset class. Changes in the value of markets may affect the value of different investments, whether they are equities, fixed interest securities, property, currencies or cash. In the past, investment options with higher allocations to growth assets have exhibited greater amounts of market risk. The Trustee aims to manage this risk by rebalancing the investment mix in each investment option, where appropriate.

#### Settlement risk

Settlement risk is the risk that one party will fail to deliver the terms of a contract at the time of settlement. Settlement risk is minimised by principally dealing with Australian based entities and other large reputable entities with a history of good business practice.



### Interest rate risk

Changes in interest rates may impact investment value or returns. In particular, the value of fixed interest securities can fluctuate significantly in reaction to interest rate changes. Generally, if interest rates increase, the market value of purchased fixed income securities decreases. When interest rates decrease, fixed income securities may pay lower returns than other investments. Through external Investment Managers, the Trustee undertakes some interest rate management strategies.

### Currency risk

This is a risk that changes in the value of currencies can have a negative impact on returns. This risk arises because investments which are based overseas or which are exposed to other countries are often denominated in foreign currencies. When currencies change in value relative to one another, the value of investments based on those currencies can change as well.

Investment managers sometimes aim to "hedge" some of this risk. This involves some financial arrangement designed to offset changes in currencies. Sometimes derivatives can be used for this purpose.

Unfortunately hedging is not perfect. It is not always successful, is not always used to offset all portfolio currency risk, and is sometimes not cost effective or practical to use.

To the extent it is considered appropriate and practicable, the Trustee may hedge some foreign currency risk or use investment managers which do so from time to time. But in spite of some potential hedging from time to time, currency risk remains and currency movements will have both a positive and negative impact on the portfolio.

### Derivatives risk

Derivatives are contracts that call for money or assets to change hands at some future date. The level of exposure to a particular investment market is determined by criteria set out in the contract. For example, a contract may say that one person can buy an item from the other at a price specified today, or in six months' time, regardless of the market price.

The Trustee may use derivatives to manage risk or gain exposure to different types of investments, where appropriate. When the Trustee uses derivatives it makes sure the Fund can meet its obligations under the derivative contract.

Risks associated with derivatives include:

- the value of the derivative failing to move in line with the underlying asset;
- the value of the derivative moving contrary to the derivative position taken;
- potential illiquidity of the derivative; and
- counterparty risk, where the counterparty to the derivative contract cannot meet its obligations under the contract.

#### Fund risk

The risks associated with investing in the Fund are that it could terminate, the Trustee may be replaced, or our investment professionals could change. We aim to keep fund risk to a minimum by always acting in our members' best interests and by adhering to a policy of strong corporate governance, compliance and risk management.

## Legislative risk

Superannuation and taxation laws change frequently, which may affect your ability to access your investment and/or the value of your super.

#### Liquidity risk

Liquidity risk is the risk of incurring unexpected costs or capital loss arising from delays in converting an investment into cash, or changes in the marketability of the investment. The majority of the Fund's investments are readily convertible to cash within a week at most. Therefore, the Trustee does not consider that liquidity risk is a major problem in the normal course of events, i.e. when markets are open and trading. Furthermore, the Trustee considers that the liquidity of the Fund's investments will be sufficient to meet its cash flow requirements, including switching and withdrawal requirements. However, under extreme market conditions there is a risk certain investments cannot readily be converted into cash.

### Credit risk

Credit risk is the risk of a counterparty being unable to meet its debt repayment obligations. We manage the risk of counterparty default by conducting due diligence on potential investments and by setting maximum investment limits in any single entity.

#### Investment management risk

The Trustee depends on the expertise and experience of Investment Managers. The performance of the Fund is dependent upon the success of the Investment Managers' investment strategies. If the Investment Managers do not perform as expected, the performance of the Fund may be negatively impacted. There can be no guarantee that the Investment Managers will achieve the objectives stated in the PDS.

About the asset classes		
Asset Class	What is it	Risk profile
Cash	Cash investments are deposits in banks and investments in short term money markets that provide a return in the form of interest payments.	Cash investments are considered to be defensive assets that provide a stable, low risk income. However, cash investments may not provide returns high enough to meet long term goals.
Diversified fixed interest	Fixed interest investments (which include government and corporate bonds) provide a return in the form of interest or coupon payments and capital gain (or loss).	Fixed interest investments are considered to be defensive assets that provide low to moderate risk income with less volatility than other asset classes such as equities and property.
Diversity property	Property investments include investments in property or buildings held either directly or through a trust. They may be listed or unlisted and provide a return in the form of	Property investments are considered to be growth assets. While returns are generally higher than cash and fixed interest over the long term, property values can be subject

	capital gain (or loss) and rental income.	to fluctuations and are therefore considered medium to high risk investments. Direct property holdings may also be considered less liquid than other investments.
Equities	Equities, which are also called shares, represent part ownership of a company. They provide a return in the form of capital growth (or loss) and income through dividends.	Equity investments are considered to be growth assets and generally provide a higher return than other asset classes over the long term. However, equities may experience short term volatility and are therefore considered high risk investments.
Alternative investments	Alternative investments include investments in assets not classified above. These can include hedge fund strategies, private equity funds and infrastructure assets. Alternative assets typically have low correlations to other traditional asset classes and therefore as part of an overall portfolio, may help reduce portfolio risk. They can be either defensive or growth assets.	Hedge fund strategies can be used as a substitute for equities although certain strategies exhibit different levels of volatility. Private equity investments are used to provide exposure to higher returns but tend to involve higher risk. Infrastructure investments are used to achieve a return above inflation over the long term. They generally experience less volatility and lower returns than equity investments over the long term.

### What is your risk profile?

Before deciding which investment choice is most suitable for you, it is important to consider:

- 1. Your level of risk tolerance;
- 2. Your return expectations and
- 3. The length of time your super will be invested.

#### Standard Risk Measure

The Standard Risk Measure, which is based on industry guidance, allows members to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period. The Standard Risk Measure does not completely assess all forms of investment risk. For instance, it does not detail what the size of a negative return could be or the potential for a positive return to be less than a customer may require to meet their objectives. Further,

it does not take into account the impact of administration fees and tax on the likelihood of a negative return. Members should still ensure they are comfortable with the risks and potential losses associated with their chosen investment option(s).

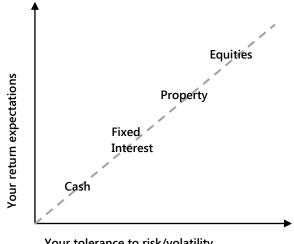
Risk Band	Risk	Estimated number of negative annual returns over any 20 year period
1	Very Low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to Medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to High	3 to less than 4
6	High	4 to less than 6
7	Very High	6 or greater

#### The relationship between risk and return

Risk tolerance is your ability to cope with possible losses on your investment. Investment return refers to the amount of money you make (or lose) on an investment.

There is a relationship between risk and return. While high-risk investments are more likely to provide higher returns over time, in the short term they are also more likely to experience larger fluctuations, producing both positive and negative returns. This is known as volatility.

The chart below displays the relationship between risk and return.



Your tolerance to risk/volatility

If you are more concerned with the security of your investment than the level of return, you would be considered a conservative investor with a low risk tolerance.

If you can tolerate considerable fluctuations in the value of your investments, in anticipation of a higher returns over time, you would be considered a more aggressive investor with a higher risk tolerance.

#### What is your investment timeframe?

Your investment timeframe is the length of time left until you start to access your super, plus the length of time you expect to draw a retirement income.

For example, if you are currently aged 40 and you intend to retire at 65 and draw a retirement income until you are 80, then your investment timeframe is 40 years.

## 2. How we invest your money

YourChoice Super and YourChoice Pension offer a range of Managed Investment Options and Select Investment Options so you can tailor your super to suit your needs.

Each option has different risk and return attributes. You must consider the likely investment return, the risk and your investment time frame when choosing which option to invest in.

You can choose one investment option or a combination of different options. The investment options are:

Managed Investment	Defensive	Defensive Plus
Options	Balanced	Balanced Plus
	Growth	Growth Plus
Select Investment	Cash Hub	
Options	Direct Shares	
	Manage	d Funds
	SMA Model Portfolios	
	Term D	eposits

### Changing your investment options

You can switch between Managed Investment Options or instruct future contributions to be paid into a different Managed Investment Option. Your nominated representative can also trade in Select Investment Options online.

We may add, remove or alter an existing investment option at any time.

## 3. Managed Investment Options

Summary of the Defensive Investment Option		
Who is this investment option for?	Members who prefer low risk and a high level of security on their account balance and prefer a lower cost option	
Investment return objective	RBA Cash Rate	
Minimum suggested time frame	1 year	
Standard risk measure	Very Low	

Asset classes	Asset allocation range	Defensive vs Growth asset allocation range
Australian Equities	0%	100% Defensive
International Equities	0%	0% Growth
Diversified Fixed Interest	0%	
Diversified Property	0%	
Alternative Assets	0%	
Cash	100%	

Summary of the Balanced Investment Option

Who is this investment option for?

Members who seek high returns over the medium to long term in a diversified investment option, and who are comfortable accepting fluctuations in their account balance over the medium to long term.

Investment return objective	CPI + 2.5% per annum	
Minimum suggested time frame	5-7 years	
Standard risk measure	Medium-High	
Asset classes	Asset allocation range	Defensive vs Growth asset allocation range
Australian Equities	10-30%	40-60% Defensive
International Equities	10-35%	40-60% Growth
Diversified Fixed Interest	0-20%	
Diversified Property	0-20%	
Alternative Assets	0-20%	
Cash	30-60%	
Summary of the Grov Who is this	wth Investment Opti	on
investment option for?	over the long term in a diversified investment option, and who are comfortable accepting fluctuations in their account balance over the long term. These members will also prefer a return that tracks relevant stock market indices.	
Investment return objective	CPI +3.50% per a	annum
Minimum suggested time frame	7 years	
Standard risk	High	
measure		
Asset classes	Asset allocation range	Defensive vs Growth asset allocation range
Australian Equities	10-45%	5-25% Defensive
International Equities	15-50%	75-95% Growth
Diversified Fixed Interest	0-20%	
Diversified Property	0-25%	
Alternative Assets	0-25%	
Cash	5-25%	
Summary of the Defe	nsive Plus Investmer	nt Option
Who is this investment option for?		fer low risk and a high their account balance
Investment return objective	RBA Cash Rate + 0.25%	

1 year

Very Low

Standard risk

Asset classes	Asset allocation range	Defensive vs Growth asset allocation range
Australian Equities	0%	100% Defensive
International Equities	0%	0% Growth
Diversified Fixed Interest	0-20%	
Diversified Property	0%	
Alternative Assets	0%	
Cash	80-100%	

#### Summary of the Balanced Plus Investment Option

Who is this investment option for? Investment return	Members who seek high returns over the medium to long term in a diversified investment option, and who are comfortable accepting fluctuations in their account balance over the medium to long term. These members will also prefer an active style of investment management.
objective	CPI +2.5% per annum
Minimum suggested time frame	5-7 years
Standard risk measure	Medium-High

Asset classes	Asset allocation range	Defensive vs Growth asset allocation range
Australian Equities	10-30%	40-60% Defensive
International Equities	10-35%	40-60% Growth
Diversified Fixed Interest	10-45%	
Diversified Property	0-20%	
Alternative Assets	0-20%	
Cash	10-60%	

#### Summary of the Growth Plus Investment Option

Who is this investment option for?	Members who seek to maximize returns over the long term in a diversified investment option, and who are comfortable accepting fluctuations in their account balance over the long term. These members will also prefer an active style of investment management.
Investment return objective	CPI +3.5% per annum
Minimum suggested time frame	7 years
Standard risk measure	High

Asset classes	Asset allocation range	Defensive vs Growth asset allocation range
Australian Equities	10-45%	5-25% Defensive
International Equities	10-50%	75-95% Growth
Diversified Fixed Interest	0-20%	
Diversified Property	0-25%	
Alternative Assets	0-25%	
Cash	2.5-25%	

### Unit Pricing (Managed Investments only)

Your account balance is equal to the amount of units held multiplied by the applicable unit price/s. The value of each unit held and the unit price for each investment option changes with the value of the underlying assets of the investment option.

### The Unit Pricing Process

- We calculate the value of the underlying assets of each investment option once every business day.<sup>1</sup>
- 2. The value of the underlying assets is divided by the number of units on issue for that investment option
- 3. This is the unit price that will be applied to your transaction request.

## 4. Cash Hub

The Cash Hub is an interest bearing account. Available Funds held in the Cash Hub can be used to purchase Managed Investment Options or Select Investment Options.

You or your nominated representative can switch between investment options or ask that future contributions be paid into a different investment option by advising us in writing or online via the Secure Online Portal.

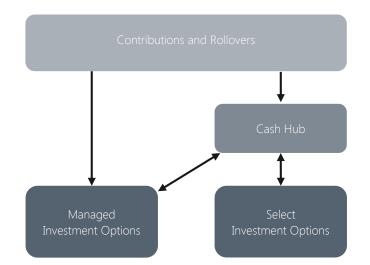
You must maintain a minimum balance in your Cash Hub or one or more of the Managed Investment Options to pay for transactions such as insurance premiums, fees and other costs. You can monitor your balances by regularly checking your account online via the Secure Online Portal.

The minimum balance you are required to maintain in your Cash Hub or your chosen Managed Investment Options is \$2,000 or 2% of your account value, whichever the greater. Your account value includes cash held in the Cash Hub.

You can choose to have your contributions or rollovers placed into one or more of:

- The Cash Hub
- Your chosen Managed Investment Options

<sup>&</sup>lt;sup>1</sup> In the event of significant market movements, unit pricing may be delayed until a unit price can be struck which accurately reflects the underlying asset values.



Investing in Select Investment Options is only possible using funds from your Cash Hub. You or your nominated representative can choose one investment option or a combination of different investment options. If you do not make a choice, the Trustee will contact you about making a choice.

If the Trustee is unable to contact you and your account receives a contribution, your funds may be returned.

We may change the investment options offered. All changes will be included in the Investment Guide and made available via the Secure Online Portal.

Who is this investment option for?	Members who prefer low risk and a high level of security on their account balance.	
Investment Return Objective	To generate a positive annual interest rate return.	
Asset Allocation Range	Cash 0 - 100%	
Defensive / Growth Asset Allocation Range	100% Defensive 0% Growth	
Minimum Suggested Time Frame	1 year	
Standard Risk Measure	Very Low	
Income From Cash Hub	Interest accrued against your Cash Hub will be invested back into your Cash Hub.	

The funds in your Cash Hub may be on deposit with Australia and New Zealand Banking Group Limited, ABN 11 005 357 522 (ANZ). We will not withdraw any part of your money except at your direction.

## 5. Select Investment Options

Select Investment Options are for members who want to take control of investment decision making.

Benefits of Select Investment Options

- access to Direct Shares, SMA Model Portfolios, Managed Funds and Term Deposits;
- low Brokerage fees; and
- potential to receive tax effective income in the form of franking credit investment income you may earn from an investment into direct shares.

#### Select Investment Options

Select Investments include the following asset types and are described in further detail below:

- Term Deposits
- Direct Shares
- SMA Model Portfolios
- Managed Funds

The complete list of available investment options will change from time to time. The full list will be available via the Secure Online Portal.

#### How to invest in the Select Investment Options

To invest in Select Investment Options you must:

- 1. Be a member with \$2,000 or more in your account
- 2. Read and accept the terms and conditions during the registration process. You can view the terms and conditions at the Secure Online Portal or within this Investment Guide.

Once you have funds available in your Cash Hub you can start investing into Select Investments options.

### Eligibility and Restriction of Select Investment

#### options

To invest into YourChoice Super's and YourChoice Pension's Select Investment Options you will require an account balance of at least \$2,000;

A minimum of \$2,000 or 2% of your Total Super or Pension account, whichever the greater, must be retained at all times within one or more of YourChoice Super's or YourChoice Pension's Managed Investment Options or Cash Hub.

#### Term Deposits

Term Deposits are fixed interest investments. In exchange for your agreement to invest your money for a defined period of time, a financial institution will pay you a predetermined rate of interest.

Term Deposits are considered 'illiquid' investments, because once you have agreed on a term, you cannot redeem your cash earlier without incurring penalties.

YourChoice Super and YourChoice Pension offer a competitive selection of rates and terms from some of Australia's best known Authorised Deposit-taking Institutions ('ADIs'). YourChoice Pension has a limitation of a term of 12 months on term deposits in order to ensure liquid assets for pension payments.

Who is this investment option for?

Members who prefer low risk and a high level of security on their account balance.

Investment return objective	Interest rates offered vary between providers. The actual interest rate you receive will commence at the time your order is placed with a provider.		
Minimum suggested time frame	0 - 2 years		
Standard Risk Measure	Very Low		
Asset allocation range	Cash 100%		
Defensive vs Growth asset allocation range	100 % Defensive 0% Growth		
Term Deposit Maturity	When your Term Deposit matures, funds will be invested back into your Cash Hub.		
Income from Term Deposits	Income received from your investment in a Term Deposit will be directed to your Cash Hub.		

**Important:** Term Deposits available through the Select Investment Options are not covered by the government guarantee (Financial Claims Scheme).

#### **Direct Shares**

Share investments represent a part ownership of a company, and provide a return in the form of capital growth (or loss) and income through dividends.

Direct shares are considered liquid investments, as they can be easily bought or sold on the ASX.

YourChoice Super and YourChoice Pension offer members direct access to shares in the All Ordinaries Index, Exchange Traded Funds (ETFs), and Listed Investment Companies (LICs). Income received from your investment in Direct Shares will be directed to your Cash Hub. We may add other shares to the investment menu over time. You can view the approved list of investments via the Secure Online Portal.

Who is this investment option for?	Members who seek to maximise returns over the long term, and who are comfortable accepting fluctuations in their account balance over the long term.		
Investment return objective	The return of listed investments will vary for each individual investment and will include capital gains and losses, and income through dividends and distributions.		
Minimum suggested time frame	7 years		
Standard Risk Measure	High		
Exchange Traded	Exchange Traded Products 0 - 80%		
Products range			
Security concentration	Maximum Direct Shares ASX 1-200: 20% in any one security. ASX 201-300: 10% in any one security. ASX 300+: 5% in any one security. 80% in any one ETF or LIC		

## Corporate Actions

A Corporate Action is an action taken by a publicly listed company relating to its securities.

A Corporate Action can involve an investor making an election best suited to their personal circumstances, otherwise known as an 'elective' Corporate Action (eg. off-market share buybacks, entitlement offers) or it may be an event initiated by a decision made by company's board of directors which impacts shareholders, without requirement for investor decision, known as a 'mandatory' Corporate Action (eg. Dividend payments, company mergers).

When a listed security you hold through the Select Investment Options is affected by a Corporate Action, we will review the Corporate Action and make an election on your behalf. Corporate Actions such as voting at annual general and extraordinary meetings are not available through the Select Investment Options.

### Changes to stocks in the All Ordinaries Index

The stocks listed on the All Ordinaries Index change over time. If you own shares in a stock that has been removed from the Index, you can retain the shares and may be able to sell them, but you will not be able to buy more shares in that stock.

Occasionally we may exclude stocks with certain structures – for example, a partially paid security.

### SMA Model Portfolios

The SMA Model Portfolio options within YourChoice Super and YourChoice Pension are portfolios of shares managed by professional investment managers. They provide the initial and subsequent share selections and weightings in accordance with the investment management strategy and asset allocation range. Your account will show the underlying shares managed by the professional investment manager in that SMA Model Portfolio.

Income received from your investment in a SMA Model Portfolio will be directed to your Cash Hub.

DNR Capital Australian Equities High Conviction			
Who is this investment option for?	Members who seek to maximise returns over the long term, in a concentrated portfolio of high-quality ASX listed securities, who are comfortable with high year to year volatility		
Investment return objective	To outperform the S&P/ASX 200 Accumulation Index over a rolling 3 year period		
Minimum suggested time frame	7 years		
Standard Risk Measure	Very High		
Asset allocation range	ASX Listed Securities Cash	80 - 98% 2- 20% <sup>1</sup>	
Defensive vs Growth asset allocation range	2 - 20% Defensive 80 - 98% Growth		
Number of shareholdings under SMA Model Portfolio	15 - 30		
SMA Model Portfolio Manager Fee	0.80% p.a. deducted from the cash allocation of your SMA Model Portfolio		
Investment Manager Strategy	DNR Capital believes a focus on quality will enhance returns when it is combined with a thorough valuation overlay. DNR		

Capital seeks to identify quality
companies that are mispriced by
overlaying a quality filter, referred to as
the 'Quality Web', with a strong
valuation discipline. The stock selection
process has a strong bottom-up
discipline and focuses on buying quality
companies at reasonable prices. The
portfolio construction process is
influenced by a top-down economic
appraisal and also considers the risk
characteristics of the portfolio such as
stock and sector correlations. The
investment strategy of the DNR Capital
Australian Equities High Conviction
Portfolio results in a portfolio that is high
conviction, after-tax focused and invests
for the medium-to-long term.

### DNR Capital Australian Equities Income

Who is this investment option for?	Members who seek a greater level of income than the S&P/ASX 200 Industrials Accumulation Index and who can make use of franking credits.	
Investment Return Objective	To outperform the S&P/ASX 200 Industrials Accumulation Index over a rolling 3 year period and deliver a yield above the market	
Minimum Suggested Time Frame	7 years	
Standard Risk Measure	Very High	
Asset Allocation Range	ASX Listed Securities Cash	80 - 98% 2 - 20%
Defensive vs Growth Asset Allocation Range	2 - 20% Defensive 80 - 98% Growth	
Number of share holdings under SMA Model Portfolio	15 - 30	
SMA Model Portfolio Manager Fee	0.80% p.a. deducted from the cash allocation of your SMA Model Portfolio	
Investment Manager Strategy	0.80% p.a. deducted from the cash allocation of your SMA Model Portfolio DNR Capital believes a focus on quality will enhance returns when it is combined with a thorough valuation overlay. DNR Capital seeks to identify quality companies that are mispriced by overlaying a quality filter, referred to as the 'Quality Web', with a strong valuation discipline. The stock selection process has a strong bottom-up discipline and focuses on buying quality companies at reasonable prices. The DNR Capital Australian Equities Income Portfolio also has a preference for companies that have high and sustainable dividend capability, strong profit to cash conversion, and relatively assured earnings growth. Companies that generate franking credits predominate. The portfolio construction process is influenced by a top-down economic appraisal and also considers	

the risk characteristics of the portfolio such as stock and sector correlations.

DNR Capital Australian	Listed Property Trust	
Who is this investment option for?	Members who seek an active but disciplined exposure to Australian Listed Property Trusts over the medium to long term.	
Investment Return Objective	To outperform the S&P/ASX 200 A-REIT Accumulation Index over a rolling 3 year period.	
Minimum Suggested Time Frame	7 years.	
Standard Risk Measure	Very High	
Asset Allocation Range	ASX Listed Securities 80 - 98% Cash 2 - 20%	
Defensive vs Growth Asset Allocation Range	2 - 20% Defensive 80 - 98% Growth	
Number of share holdings under SMA Model Portfolio Investment	4 - 8	
SMA Model Portfolio Investment Manager Fee	0.968% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.	
Investment Manager Strategy	<ul> <li>DNR Capital believes that patient capital will prosper as quality LPT's will exhibit superior dividend and capital growth and thus outperform as the market ascribes them a premium.</li> <li>The investment process uses a combination of bottom up stock selection with a top down overlay. The bottom up stock selection process will favour stocks with the following characteristics:</li> <li>Strong underlying assets – DNR Capital believe higher quality assets will outperform through the business cycle both in terms of capital appreciation and yield growth.</li> <li>Low to medium debt levels - DNR Capital invests in securities where the debt profile is appropriate given the quantum and nature of cash flow produced from the underlying portfolio.</li> <li>High quality management with a strong track record of delivering asset and share price performance.</li> <li>Stable portfolio investment strategy - DNR Capital believes a changing asset mix can be a signal of problems or poor management.</li> <li>DNR Capital follows a range of economic indicators that are reviewed regularly from a top down portfolio construction.</li> </ul>	

JBWere Intermediary G	rowth Portfolio		
Who is this investment option for?	Members who seek additional capital growth by investing in Australian shares that JBWere believe have the potential to deliver superior returns over the medium to long term.		
Investment Return Objective	To Outperform the S&P/ASX 200 Accumulation Index over the medium to long-term.		
Minimum Suggested Time Frame	7 years.		
Standard Risk Measure	High		
Asset Allocation Range	Australian shares90 - 100%Cash0 - 10%		
Defensive vs Growth Asset Allocation Range	0 - 10% Defensive 90 - 100% Growth		
Number of share holdings under SMA Model Portfolio Investment	15 – 25		
SMA Model Portfolio Investment Manager Fee	0.55% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.		
Investment Manager Strategy	A concentrated portfolio of Australian shares expected to provide superior capital growth. The portfolio targets low annual turnover as JBWere have high conviction in the performance of the companies they invest in.		
	Intermediary Income Portfolio		
	Members who are looking for higher tax effective income by investing in Australian shares that deliver better dividend yields and high franking levels.		
Who is this investment option for?	tax effective income by investing in Australian shares that deliver better		
investment option	tax effective income by investing in Australian shares that deliver better		
investment option for? Investment Return	tax effective income by investing in Australian shares that deliver better dividend yields and high franking levels. Provide a higher level of income and franking credits than the S&P/ASX 200 Accumulation Index over the medium		
investment option for? Investment Return Objective Minimum Suggested	tax effective income by investing in Australian shares that deliver better dividend yields and high franking levels. Provide a higher level of income and franking credits than the S&P/ASX 200 Accumulation Index over the medium to long term.		
investment option for? Investment Return Objective Minimum Suggested Time Frame Standard Risk	tax effective income by investing in Australian shares that deliver better dividend yields and high franking levels. Provide a higher level of income and franking credits than the S&P/ASX 200 Accumulation Index over the medium to long term. 7 years.		
investment option for? Investment Return Objective Minimum Suggested Time Frame Standard Risk Measure Asset Allocation	<ul> <li>tax effective income by investing in Australian shares that deliver better dividend yields and high franking levels.</li> <li>Provide a higher level of income and franking credits than the S&amp;P/ASX 200 Accumulation Index over the medium to long term.</li> <li>7 years.</li> <li>High</li> <li>Australian shares</li> <li>90 - 100%</li> </ul>		
investment option for? Investment Return Objective Minimum Suggested Time Frame Standard Risk Measure Asset Allocation Range Defensive vs Growth Asset Allocation	tax effective income by investing in Australian shares that deliver better dividend yields and high franking levels.Provide a higher level of income and franking credits than the S&P/ASX 200 Accumulation Index over the medium to long term.7 years.HighAustralian shares Cash90 - 100% 0 - 10%0 - 10% Defensive		

Investment Manager Strategy	A concentrated portfolio of Australian equities expected to deliver a consistent income stream and high franking levels. The portfolio targets low annual turnover as JBWere have high conviction in the performance of the companies we invest in.		
JBWere Listed Fixed Income Fund			
Who is this investment option for?	Members who are looking for a well researched, transparent and defensive- orientated fixed income portfolio constructed in accordance with JBWere's Charter of Investment Independence.		
Investment Return Objective	Within the investable universe of ASX- listed fixed income instruments, to construct a relatively defensive portfolio that aims to:		
	<ul> <li>have a capital preservation focus and one exhibiting a low level of capital and earnings volatility</li> <li>adequately reward the investor for the credit, market and liquidity risk assumed</li> <li>provide a steady and secure income stream</li> <li>provide a solid absolute return that represents a premium to rates earned on term deposits</li> <li>be liquid enough to ensure sufficient</li> </ul>		
Minimum Suggested Time Frame	investing flexibility. 3-5 years.		
Standard Risk Measure	Medium		
Asset Allocation Range	Bonds Convertible notes / bonds Hybrids Cash	0 - 100% 0 - 25% 0 - 100% 2 - 15%	
Defensive vs Growth Asset Allocation Range	90 - 100% Defensive 0 - 10% Growth		
Number of share holdings under SMA Model Portfolio Investment	8 - 20		
SMA Model Portfolio Investment Manager Fee	0.55% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.		
Investment Manager Strategy	<ul> <li>Investment.</li> <li>To ensure the best opportunity to meet the portfolio's objectives JBWere focuses on the following investment selection criteria: <ul> <li>investment grade credit quality</li> <li>the expected level and reliability of coupon payments</li> <li>adequacy of the trading margin</li> <li>the liquidity of the issue</li> <li>the visibility of maturity or a value enhancing event (step-up, reset)</li> </ul> </li> </ul>		

	that would likely trigger capital		Products that this portfolio invests in.	
	<ul> <li>appreciation,</li> <li>reflective of its focus as a defensive investment the portfolio is not expected to be a heavily-traded portfolio.</li> <li>Moreover, the general approach is to hold instruments to maturity; however, portfolio changes will be made in response to developments including: changes in JBWere's tactical view and adverse changes in the credit quality of individual issuers or instruments offering compelling relative value opportunities.</li> </ul>	Investment Manager Strategy	<ul> <li>The portfolio invests in securities listed on the ASX as well as cash, and is diversified across the following asset classes:</li> <li>Australian equities – via a direct portfolio of shares using inputs from leading Australian equities fund managers and researchers</li> <li>International equities – via a portfolio of exchange traded funds and listed investment companies, which invest in international markets</li> <li>Property securities - via exchange traded funds, which invest in</li> </ul>	
Proactive Portfolios Bala Who is this	anced Members who seek sound medium to		<ul> <li>property securities</li> <li>Cash &amp; fixed interest.</li> </ul>	
investment option for?	long term returns, from a multi-sector portfolio of ASX Listed securities, and	Proactive Portfolios Co		
Investment Return	who are comfortable with moderate year to year volatility. To provide returns from a diversified	Who is this investment option for?	Members who seek sound medium to long term returns and value added with moderate year to year volatility in	
Objective	portfolio that exceed the multi-sector		returns.	
	<ul> <li>high growth benchmark consistently over rolling 5 year periods.</li> <li>The benchmark is a composite index</li> <li>comprising of: <ul> <li>35% S&amp;P ASX 200 accumulation index</li> </ul> </li> <li>20% MSCI World (ex Australia) accumulation index</li> <li>10% S&amp;P ASX 200 AREITS accumulation index</li> <li>35% Citibank Custodian Cash Rate</li> </ul>	Investment Return Objective	To provide returns from a portfolio diversified across Australian and international shares, property securities and cash and fixed interest, which outperform the multi-sector conservative benchmark consistently over rolling 5 year periods. The benchmark is a composite index comprising of: 15% S&P ASX 200 accumulation index	
Minimum Suggested Time Frame	5-7 years		<ul> <li>10% MSCI World (ex Australia) accumulation index</li> </ul>	
Standard Risk Measure	Medium-High		10% S&P ASX 200 AREITS     accumulation index	
Asset Allocation Range	ASX listed securities20 - 55%International shares0 - 40%Property securities0 - 25%	Minimum Suggested Time Frame	<ul> <li>65% Citibank Custodian Cash Rate</li> <li>3-5 years</li> </ul>	
Defensive vs Growth	Cash and Fixed Interest 20–100% 20 - 100% Defensive	Standard Risk Measure	Medium	
Asset Allocation Range	0 - 80% Growth	Asset Allocation Range	ASX listed securities3 $0 - 25\%$ International shares $0 - 15\%$	
Number of share holdings under SMA Model Portfolio	Minimum 15	Defensive vs Growth	Property securities 0 – 20% Cash and Fixed Interest 40– 100% 40 - 100% Defensive	
Investment SMA Model Portfolio	0.68% p.a., deducted from the cash	Asset Allocation Range	0 - 60% Growth	
Investment Manager Fee Indirect Cost Ratio	allocation of your SMA Model Portfolio investment. 0.20% p.a. of the investment value SMA	Number of share holdings under SMA Model Portfolio	Minimum 15	
	Model Portfolios. This is the approximate amount of management fees embedded within Listed Investment Companies and Exchange Traded	Investment SMA Model Portfolio Investment Manager Fee	0.68% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.	

<sup>&</sup>lt;sup>2</sup> Maximum of 10% of SMA Model Portfolio Investment in any single share.

<sup>&</sup>lt;sup>3</sup> Maximum of 10% of SMA Model Portfolio Investment in any single share.

In alive at Court Dut		Model Portfolio	
Indirect Cost Ratio	0.13% p.a. of the investment value SM/ Model Portfolios. This is the	Investment	
	approximate amount of management fees embedded within Listed Investmen Companies and Exchange Traded	SMA Model Portfolio t Investment Manager Fee	0.68% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.
Investment Manager StrategyThe portfolio invests in securities listed on the ASX as well as fixed interest and cash, to provide asset allocation to the following asset classes:        		Indirect Cost Ratio	0.23% p.a. of the investment value SMA Model Portfolios. This is the approximate amount of management fees embedded within Listed Investment Companies and Exchange Traded Products that this portfolio invests in.
	<ul> <li>portfolio of shares using inputs from leading Australian equities fund managers and researchers</li> <li>International equities – via a portfolio of exchange traded funds and listed investment companies, which invest in international markets</li> <li>Property securities - via exchange traded funds, which invest in property securities</li> <li>Cash &amp; fixed interest.</li> </ul>	Investment Manager Strategy	<ul> <li>The portfolio invests in securities listed on the ASX as well as cash, and is diversified across the following asset classes:</li> <li>Australian equities – via a direct portfolio of shares using inputs from leading Australian equities fund managers and researchers</li> <li>International equities – via a portfolio of exchange traded funds and listed investment companies, which invest in international</li> </ul>
Proactive Portfolios Gro	owth		<ul><li>markets</li><li>Property securities - via exchange</li></ul>
Who is this investment option for?Members who seek sound medium to long term returns with some growth, from a multi-sector portfolio of ASX Listed securities, and who are comfortable with significantly higher			<ul> <li>Property securities - via exchange traded funds, which invest in property securities</li> <li>Cash &amp; fixed interest.</li> </ul>
		Proactive Portfolios Hig	h Growth
Investment Return       To provide returns from a diversified         Objective       portfolio that exceed the multi-sector         high growth benchmark consistently       over rolling 5 year periods.         The benchmark is a composite index		Who is this investment option for?	Members who seek more growth orientated medium to longer term returns, from a multi- sector ASX Listed securities portfolio, and who are comfortable with very high year to year volatility.
	<ul> <li>comprising of:</li> <li>45% S&amp;P ASX 200 accumulation index</li> <li>25% MSCI World (ex Australia) accumulation index</li> <li>10% S&amp;P ASX 200 AREITS accumulation index</li> <li>25% Citibank Custodian Cash Rate</li> </ul>	Investment Return Objective	To provide returns from a diversified portfolio that exceed the multi-sector high growth benchmark consistently over rolling 5 year periods. The benchmark is a composite index comprising of: • 45% S&P ASX 200 accumulation index
Minimum Suggested Time Frame	7 years		35% MSCI World (ex Australia)     accumulation index
Standard Risk Measure	High		<ul> <li>10% S&amp;P ASX 200 AREITS accumulation index</li> <li>10% Citibank Custodian Cash Rate</li> </ul>
Asset Allocation Range <sup>1</sup>	ASX listed securities $0 - 60\%$ International shares $0 - 45\%$ Property securities $0 - 25\%$	Minimum Suggested Time Frame	7 years
	Cash and Fixed Interest 5–100%	Standard Risk Measure	Very High
Defensive vs Growth Asset Allocation Range	5 - 100% Defensive 0 - 95% Growth	Asset Allocation Range	ASX listed securities <sup>5</sup> 0 – 70% International shares 0 – 55% Property securities 0 – 25%
Number of share holdings under SMA	Minimum 15		Cash and Fixed Interest 2– 100%

<sup>&</sup>lt;sup>4</sup> Maximum of 15% of SMA Model Portfolio Investment in any single share.

<sup>&</sup>lt;sup>5</sup> Maximum of 15% of SMA Model Portfolio Investment in any single share.

Defensive vs Growth Asset Allocation	2 - 100% Defensive 0 - 98% Growth		Model Portfolio Investment		
Range			SMA Model Portfolio	0.68% p.a. deducted from	
Number of share holdings under SMA	Minimum 15		Investment Manager Fee	allocation of your SMA N investment.	Iodel Portfolio
Model Portfolio			Indirect Cost Ratio	0.07% p.a. of the investm	
Investment SMA Model Portfolio	0.68% p.a. deducted from t	he cash		Model Portfolios. This is approximate amount of r	
Investment Manager	allocation of your SMA Mod			fees embedded within Lis	sted Investment
Fee Indirect Cost Ratio	investment.			Companies and Exchang Products that this portfol	
Indirect Cost Ratio	0.33% p.a. of the investmer Model Portfolios. This is the		Investment Manager	The portfolio invests prim	narily in cash
	approximate amount of ma fees embedded within Liste	-	Strategy	and fixed interest securiti allocate up to 10% of the	
	Companies and Exchange	Fraded		Australian shares listed o	n the ASX.
Investment Manager	Products that this portfolio			The allocation to Australi be via a direct portfolio c	
Investment Manager Strategy	The portfolio invests in secu on the ASX as well as cash,			inputs from an expert inv	restment panel
	diversified across the follow classes:	ring asset		comprising leading Austr managers selected via th	
	<ul> <li>Australian equities – via</li> </ul>	a direct		Portfolios Fund Manager	Selection
	portfolio of shares usin from leading Australian			Process then combining the Proactive Portfolios P	
	fund managers and res	earchers		Construction Process.	a a Casha a sh
	<ul> <li>International equities – portfolio of exchange t</li> </ul>			The asset allocation betw Fixed Interest and Austra	
and listed investment companies, which invest in international markets		ompanies,		managed using the Proa Asset Allocation Process.	
		ional		time shifts in asset allocat	
	<ul> <li>Property securities - via exchange traded funds, which invest in property securities</li> </ul>			made based on the asses where to find the best va	
				three to five year plannin	g horizon to
	• Cash & fixed interest.			allow the best overall stra used in the interests of in	
Proactive Portfolios Inc	come			market prices have move	
Who is this investment option	Members who seek sound longer term returns on thei			levels.	
for?	balance, from a multi-secto	r portfolio of	Ralton Australian Share Who is this	es Members who seek long	-term canital
	ASX Listed securities, but w year to year volatility of retu		investment option	growth from a concentra	ted portfolio of
	capital value.		for?	ASX listed securities, and effective income.	some tax-
Investment Return Objective	To provide returns from a c portfolio that exceed the m		Investment Return	To maximise total investr	nent returns
	, high growth benchmark co		Objective	from its universe of share of five years or longer re	
	over rolling 5 year periods. The benchmark is the Citiba	ank		overall level and direction	n of the
	Custodian Cash Rate.			market, while at the same to minimise the risk of inv	0
Minimum Suggested Time Frame	1-3 years			capital loss.	
Standard Risk	Low to Medium			The benchmark is the S& Accumulation Index.	P/ASX 300
Measure			Minimum Suggested	7 years.	
Asset Allocation Range	ASX listed securities <sup>6</sup> Cash and fixed interest	0 - 10% 10- 100%	Time Frame		
Defensive vs Growth	90 - 100% Defensive	10 100/0	Standard Risk Measure	Very High	
Asset Allocation	0 - 10% Growth		Asset Allocation	ASX listed securities	90 - 98%
Range Number of share	Minimum 3		Range	Cash	2-10%
holdings under SMA					

<sup>&</sup>lt;sup>6</sup> Maximum of 30% of SMA Model Portfolio Investment in any single share.

Defensive vs Growth Asset Allocation Range	2 - 10% Defensive 90 - 98% Growth
Number of share holdings under SMA Model Portfolio Investment	Generally 20 - 35
SMA Model Portfolio Investment Manager Fee	0.85% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.
Investment Manager Strategy	To invest in quality companies that are assessed as likely to provide investors with attractive long term returns, and at the time of purchase are listed, or about to be listed, on the ASX.

Ralton High Yield Austr	alian Shares	
Who is this investment option for?	Members who seek tax-efficient cash dividend yields, and long-term capital growth from a concentrated portfolio of ASX listed securities, who are comfortable accepting the risk of significant price fluctuations.	
Investment Return Objective	To maximise total investment returns from its universe of shares over period of 5 years or longer regardless of the overall level and direction of the market, while at the same time seeking to minimise the risk of investment capital loss. The benchmark is the S&P/ASX 300 Accumulation Index.	
Minimum Suggested Time Frame	7 years.	
Standard Risk Measure	Very High	
Asset Allocation Range	ASX Listed Securities 90 – 98% Cash 2– 10%	
Defensive vs Growth Asset Allocation Range	2 - 10% Defensive 90 - 98% Growth	
Number of share holdings under SMA Model Portfolio Investment	Generally 20 - 35.	
SMA Model Portfolio Investment Manager Fee	0.80% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.	
Investment Manager Strategy	To invest in quality ASX listed companies that are assessed as likely to provide investors with attractive long-term returns (capital growth plus above average yield and franking), and at the time of purchase are either included in the S&P/ASX300 Index or are one of Australia's largest 300 companies based on market capitalisation.	

Ralton Leaders		
Who is this investment option for?	Members who seek long-te growth and tax-effective inc portfolio of larger and more listed securities, who are co accepting the risk of signific fluctuations.	come from a e liquid ASX mfortable
Investment Return Objective	The portfolio aims to delive that are consistently above S&P/ASX 100 Accumulation a three to five year period.	the
Minimum Suggested Time Frame	7 years.	
Standard Risk Measure	Very High	
Asset Allocation Range	ASX Listed Securities Cash	90 - 98% 2- 10%
Defensive vs Growth Asset Allocation Range	2 - 10% Defensive 90 - 98% Growth	
Number of share holdings under SMA Model Portfolio Investment	Generally 25 - 40.	
SMA Model Portfolio Investment Manager Fee	0.65% p.a, deducted from t allocation of your SMA Mod investment.	
Investment Manager Strategy	To invest in quality larger ca companies that are assesse provide investors with attra- term returns relative to the at the time of purchase are included in the S&P/ASX 10 are one of Australia's larges companies based on marke capitalisation.	d as likely to ctive long- Index, and either 00 Index or st 100
Ralton Smaller Compar	nies	
Who is this investment option for?	Members who seek long-te growth from a concentrated ASX listed securities chosen smaller ASX capitalisation sl some tax- effective income, comfortable with significant fluctuations.	d portfolio of 1 from hares, with , who are
Investment Return Objective	To maximise total investment returns from its universe of shares over periods of 5 years or longer regardless of the overall level and direction of the market, while at the same time seeking to minimise the risk of capital loss.	
Minimum Suggested Time Frame	7 years.	
Standard Risk Measure	Very High	
Asset Allocation Range	ASX listed securities Cash	85 – 98% 2– 15%

Clefensels of Grown Rance         2 - 135 Defensive 85 - 98% Grown Rance         Clerensely, no more than \$36 of the second capability of a company shall be needed.           Multiple of According Research         Clerensely, no more than \$36 of the second capability of a company shall be needed.           SMA Model Portfolio Research         Clerensely, no more than \$36 of the second capability of a company shall be needed.           SMA Model Portfolio Research         O55% p.a., deducted from the cash allocation of your SMA Model Portfolio investment.           Research         O55% p.a., deducted from the cash allocation of your SMA Model Portfolio investment.           Research         To mest in quality larger captalisation control investment.           Research         To mest in quality larger captalisation control investment with attractive long- service than the SMA NSI 100 index on the thing the SMA NSI 100 index or the long term.         To opporter market leading, tax effective research attraction long term.           SMA Model Portfolio for         Members who seek to maximise returns or the long term.         To opporter market leading.           SMA Model Portfolio for         Members who seek to maximise returns or the long term.         To opporter market leading.           SMA Model Portfolio for         To opporter the USS Bank Bill Pole period theore for the SMA Nath Pole period theore for the SMA Nath Pole period theore for the SMA Nath SMA Model Portfolio           SMA Model Portfolio for each the formation of your SMA Model Portfolio recash and term depole of the pole perion theore form				
Notacl Portfolo         0.95% p.a., deducted from the cash alcocation of your SMA Model Portfolo investment.         Who is this investment form         Mandberger				
Model Particle         0.95% p.a., deducted from the cash allocation of your SMA Model Portfolio reversiment Manager         Mombers who seek in a concentrate portfolio of Asstralian shares           Investment Manager         Deletable with a sea Section of your SMA Model Portfolio reversiment.         To invest in quality larger capitalisation companies that are assessed as likely to provide investore with attractive inog- premi returns relative to the Index, and a the time of purchase are listed or abuse to be listed , on the ASX and index to included in the SerVASX 100 Index.         To provide investore with attractive inog term, year or ling five year portfolio of high-quality ASX securities who are controtated with high grant period (server) and in the server and in the year or particle of high-quality ASX securities who are controtated with high grant period (server) from the long term, in a concentrated portfolio of high-quality ASX securities who are controtated with high grant period (server) from the long term, in a concentrate period (server) from the long term in a concentrate period (server) from the long term in a concentrate period (server) from the long term in a concentrate period (server) from the cash line term in a concentrate period (server) from the cash line term and over a controtate with Might from the long term in a concentrate period (server) from the cash line term and over a controtate with Might from the long term in a concentrate period (server) from the cash line term and over a controtate with Might from termane. Long term in a concentrate period (server) from the cash lin	Number of share	Generally 25 - 40.	Watershed Funds Man	agement Core Australian Share
Investment Manager Manager Manager         To invest in quality larger capitalisation provide investors with attractive long- term returns relative to the landex, and about to be listed, or the hadx and about to be listed, or the ASX and and about to be listed, or the ASX and and about to be listed, or the ASX and and included in the S&P/ASX 100 Index.         To provide match-listing tax effective form a concentrated portfolio of about to be listed, or the ASX and about to be listed, or the ASX and and included in the S&P/ASX 100 Index.           Vito is Use westment (gaton particle of high-quality ASX securities, who are comfortable with high year to year volatily.         Members who seek to maximise returns over the long term, in a concentrated portfolio of high-quality ASX securities, who are comfortable with high year to year volatily.         Minimum Suggested Time Frame         Very High           Members with seek to maximise returns over the longer term.         Years.         Very High           Members with seek to maximise returns over the longer term.         Years.         Za 30% Defensive 2 - 30% Defensive 2 - 30% Defensive 80 - 98% Growth           Minimum Suggested Time Frame         7, years         Sandard Risk Model Portfolio Investment.         Sandard Risk Model Portfolio Investment.         So - 98% Growth           Number of share hadings under SMM Model Portfolio Investment.         15 - 25         SM Model Portfolio Investment.         SM Model Portfolio Investment Manager Surgery         So + 98% Growth are portfolio of approximacity 20 shares that are listed, or due to be listed within the next at months on the ASX. Betweene BSS and 100% or topportion and 20% obtem maxet value of th	Model Portfolio Investment SMA Model Portfolio Investment Manager	allocation of your SMA Model Portfolio	Who is this investment option	<ul> <li>Members who seek:</li> <li>a concentrated portfolio of Australian shares;</li> <li>medium to long term capital growth; and</li> </ul>
Strategy       companies that are assessed as likely to provide investors with attractive long-term returns relative to the long. and at the time of purchase are listed or about to be listed, on the ASX and not included in the SSP/ASX 100 Index.       Objective       returns over the medium to long term from a concentrated portfolio of lance to a bitst, on the ASX and not included in the SSP/ASX 100 Index.         S6 Histock 70       Who is this investment option or year volatility.       Members who seek to maximite returns over the index, and an or ling three year period with high results who gove the long term, in a concentrated portfolio of high-quality ASX socurities, who are comformable with high year to year volatility.       Minimum Suggested         Investment Return Objective       To outperform the UBS Bank Bill Index, period (before fees). To outperform the S&P/ASX 300 Accumulation Index over the longer term.       ASX listed securities?       80 - 98%.         Minimum Suggested       7 years.       Standard Risk Measure       Very High         Measure       ASX listed securities?       80 - 98%.       Cash       2 - 30%. Defensive         Asset Allocation Range       2 - 20%. Defensive       80 - 98%. Growth       S15 - 25         SMA Model Portfolio       Investment Manager Range       S64 Histocation of your SMA Model Portfolio investment.       0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.         Measure       0.935% p.a. deducted from the cash and term approve to assist and term approve sof rowth.       0.60% p.a. deducted from the ca				their investment.
Set Filedock 20       Members who seek to maximise returns over the long term, in a concentrated portfolio of high-quality ASX securites, who are comfortable with high year to year volatility.       Final Charles of the constraints on the cost allocation of your SMA Model Portfolio Investment Manager         Standard Risk Measure       Very High         Asset Allocation Range       7 years         Observe vs Growth Range       7 years         Observe vs Growth Range       2 - 20% Defensive 80 - 98% Growth         Defensive vs Growth Range       15 - 25         SMA Model Portfolio Investment       0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio Investment       0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio Investment         Model Portfolio Investment       0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio Investment       0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio Investment         SMA Model Portfolio Investment       0.935% p.a. deducted from the ca	Strategy	companies that are assessed as likely to provide investors with attractive long- term returns relative to the Index, and at the time of purchase are listed or about to be listed , on the ASX and not		returns over the medium to long term from a concentrated portfolio of Australian "blue chip" shares. The portfolio aims to deliver an investment return (after fees) that outperforms the S&P/ASX200 Accumulation Index over a
Investment option for?       over the long term, in a concentrated portfolio of high-quality ASX securities, who are comfortable with high year to year volatility.       7 years.         Investment Return Objective       To outperform the UBS Bank Bill Index period (before fees). To outperform the SAP/ASX 300 Accumulation Index over the longer term.       ASX listed securities?       80 - 98% Cash       2 - 30% Cash       2 - 30% Cash <td></td> <td>Members who seek to maximise returns</td> <td></td> <td>franking levels. Volatility is expected to</td>		Members who seek to maximise returns		franking levels. Volatility is expected to
year volatility.Year volatility.Year volatility.Yery HighInvestment Return ObjectiveTo outperform the UBS Bank Bill Index per anum over a rolling five year period (before fees). To outperform the SRP/ASX 300 Accumulation Index over the longer term.Asset Allocation RangeASX listed securities?80 - 98% CashMinimum Suggested Time Frame7 yearsDefensive vs Growth Asset Allocation Range2 - 30% Defensive 80 - 98% GrowthAsset Allocation RangeASX listed securities Cash80 - 98% Cash2 - 20%Defensive vs Growth Asset Allocation Range2 - 20% Defensive Soft Model Portfolio Investment0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio Investment Manager Fee0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.Number of share holdings under SMA Model Portfolio Investment0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.Investment Manager StrategySGH invests in a portfolio of approximately 20 shares that are listed, or due to be listed within the next six months on the ASX. Between 80% and 100% exposure to ASX listed securities. Generally, no more than 10% of the market value of the portfolio of approximately 20 shares that are listed, or due to be listed within the next six months on the ASX. Between 80% and 100% exposure to ASX listed securities. Generally, no more than 10% of the market value		portfolio of high-quality ASX securities,		
Objective       per annum over a rolling five year period (before fees). To outperform the S&P/ASX 300 Accumulation Index over the longer term.       Asset Allocation Range       Its - 25         Objective       Objective the longer term.       Asset Allocation Range       Asset Allocation Range       Asset Allocation Range       Its - 25         Defensive vs Growth Range       Asset Allocation Range       Asset Allocation Range       SMA Model Portfolio Investment Manager Fee       0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio Investment Manager Fee       0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio Investment Manager Fee       Watershed Funds Management (WFM) believe that the macro-economic cycles drive the majority of share price performance, both short and long term. WFM recognise that economic cycles have major implication on the volatility of corporate earnings across industries, WFM recognise that economic cycles to achieve higher than index returns over time.         Vatershed Funds Manager Fee       SGH Invests in a portfolio of approximately 20 shares that are listed, or due to be listed within the next six months on the ASX. Between 80% and 100% exposure to ASX Isted securities.       Management Income         Who is this investment longer earnings across industries, market value of the portfolio shall be did in any one company, but this can rise to a maximum of 15% if there is a       Investment Return Objective       To preserve	To contra and Dations	year volatility.		Very High
Minimum Suggested Time FrameTyearsAsset Allocation Range80 - 98% GrowthStandard Risk MeasureVery HighNumber of share Cash 2 - 20%Number of share holdings under SMA Model Portfolio Investment0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.60% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.060% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.060% p.a. deducted from the cash allocation of your SMA model Portfolio investment0.035% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio investment0.935% p.a. deducted from the cash allocation of your SMA Model Portfolio investmentMembers who seek higher yields than cash and term deposits and are comfortable with some volatilityInvestment Manager StrategySch investine a portfolio of approximately 20 shares that are listed, or due to be listed within the next six months on the ASX. Between 80% and 100% exposure to ASX listed securities. Generally, no more than 10% of the market value of the portfolio shall be held in any one company, but this can rise to a maximum of 1		per annum over a rolling five year period (before fees). To outperform the	Range	Cash 2 - 30%
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Winniham Suggested 55 years.		market value of the portfolio shall be		income return of 2% above the official
				3-5 years.

<sup>&</sup>lt;sup>7</sup> Maximum of 6% more than the index Investment in any single share.

Standard Risk Measure	Medium	
Asset Allocation Range	ASX listed bonds ASX listed fixed interest	80 - 98%
	exchange traded funds ASX hybrid and debt	0 - 98%
	Securities <sup>8</sup> Cash	80 - 98% 2 - 20%
Defensive vs Growth Asset Allocation Range	2 - 20% Defensive 80 - 98% Growth	
Number of share holdings under SMA Model Portfolio Investment	15 - 30.	
SMA Model Portfolio Investment Manager Fee	0.40% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.	
Investment Manager Strategy	Hybrid securities are higher-yielding investments, generally paying regular income to investors via a defined margin above the prevailing bank bill rate. They are particularly attractive to investors seeking superior yields than available from a cash account or term deposit in a low interest rate environment.	

## SMA Model Portfolios – Investment by Trustee Approval

The following investment options are only available to certain persons identified by the Trustee of YourChoice.

Proactive Portfolios Bal	anced D Class
Who is this investment option for?	Members who seek sound medium to long term returns, from a multi-sector portfolio of ASX Listed securities, and who are comfortable with moderate year to year volatility.
Investment Return Objective	<ul> <li>To provide returns from a diversified portfolio that exceed the multi-sector high growth benchmark consistently over rolling 5 year periods.</li> <li>The benchmark is a composite index comprising of: <ul> <li>35% S&amp;P ASX 200 accumulation index</li> <li>20% MSCI World (ex Australia) accumulation index</li> <li>10% S&amp;P ASX 200 AREITS accumulation index</li> <li>35% Citibank Custodian Cash Rate</li> </ul> </li> </ul>
Minimum Suggested Time Frame	5-7 years
Standard Risk Measure	Medium-High

Asset Allocation Range	ASX listed securities $0 - 55\%$ International shares $0 - 40\%$ Property securities $0 - 25\%$ Cash $20-100\%$
Defensive vs Growth Asset Allocation Range	20 - 100% Defensive 0 - 80% Growth
Number of share holdings under SMA Model Portfolio Investment	Minimum 15
SMA Model Portfolio Investment Manager Fee	0.68% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.
Indirect Cost Ratio	0.20% p.a. of the investment value SMA Model Portfolios. This is the approximate amount of management fees embedded within Listed Investment Companies and Exchange Traded Products that this portfolio invests in.
Investment Manager Strategy	<ul> <li>The portfolio invests in securities listed on the ASX as well as cash, and is diversified across the following asset classes:</li> <li>Australian equities – via a direct portfolio of shares using inputs from leading Australian equities fund managers and researchers</li> <li>International equities – via a portfolio of exchange traded funds and listed investment companies, which invest in international markets</li> <li>Property securities - via exchange traded funds, which invest in property securities</li> <li>Cash &amp; fixed interest.</li> </ul>
Proactive Portfolios Gro	owth D Class
Who is this investment option for?	Members who seek sound medium to long term returns with some growth, from a multi-sector portfolio of ASX Listed securities, and who are comfortable with significantly higher year to year volatility.
Investment Return Objective	<ul> <li>To provide returns from a diversified portfolio that exceed the multi-sector high growth benchmark consistently over rolling 5 year periods.</li> <li>The benchmark is a composite index comprising of: <ul> <li>45% S&amp;P ASX 200 accumulation index</li> <li>25% MSCI World (ex Australia) accumulation index</li> <li>10% S&amp;P ASX 200 AREITS</li> </ul> </li> </ul>

<sup>&</sup>lt;sup>8</sup> Maximum of 15% of SMA Model Portfolio Investment in any single share.

<sup>&</sup>lt;sup>9</sup> Maximum of 10% of SMA Model Portfolio Investment in any single share.

	<ul> <li>accumulation index</li> <li>25% Citibank Custodian Cash Rate</li> </ul>	
Minimum Suggested Time Frame	7 years	
Standard Risk Measure *	High	
Asset Allocation Range	ASX listed securities100 - 60%International shares0 - 45%Property securities0 - 25%Cash5- 100%	
Defensive vs Growth Asset Allocation Range	5 - 100% Defensive 0 - 95% Growth	
Number of share holdings under SMA Model Portfolio Investment	Minimum 15	
SMA Model Portfolio Investment Manager Fee	0.68% p.a. deducted from the cash allocation of your SMA Model Portfolio investment.	
Indirect Cost Ratio	0.23% p.a. of the investment value SMA Model Portfolios. This is the approximate amount of management fees embedded within Listed Investment Companies and Exchange Traded Products that this portfolio invests in.	
Investment Manager Strategy	<ul> <li>The portfolio invests in securities listed on the ASX as well as cash, and is diversified across the following asset classes:</li> <li>Australian equities – via a direct portfolio of shares using inputs from leading Australian equities fund managers and researchers</li> <li>International equities – via a portfolio of exchange traded funds and listed investment companies, which invest in international markets</li> <li>Property securities - via exchange traded funds, which invest in property securities</li> <li>Cash &amp; fixed interest.</li> </ul>	
Proactive Portfolios Hig	h Growth D Class	
Who is this investment option for?	Members who seek more growth orientated medium to longer term returns, from a multi- sector ASX Listed securities portfolio, and who are comfortable with very high year to year volatility.	
Investment Return	To provide returns from a diversified portfolio that exceed the multi-sector	

high growth benchmark consistently over rolling 5 year periods. The benchmark is a composite index comprising of: • 45% S&P ASX 200 accumulation index 35% MSCI World (ex Australia) • accumulation index 10% S&P ASX 200 AREITS • accumulation index 10% Citibank Custodian Cash Rate • 7 years Standard Risk Very High. ASX listed securities<sup>11</sup> 0 - 70%Range International shares 0 - 55% Property securities 0 - 25% Cash 2-100% Defensive vs Growth 2 - 100% Defensive Asset Allocation 0 - 98% Growth Range Minimum 15 Model Portfolio SMA Model Portfolio 0.68% p.a. deducted from the cash allocation of your SMA Model Portfolio Fee investment. Indirect Cost Ratio 0.33% p.a. of the investment value SMA Model Portfolios. This is the approximate amount of management fees embedded within Listed Investment Companies and Exchange Traded Products that this portfolio invests in. Investment Manager The portfolio invests in securities listed on the ASX as well as cash, and is diversified across the following asset classes: Australian equities – via a direct • portfolio of shares using inputs from leading Australian equities fund managers and researchers • International equities - via a portfolio of exchange traded funds and listed investment companies, which invest in international markets Property securities - via exchange traded funds, which invest in property securities Cash & fixed interest. •

Notes on SMA Model Portfolios above:

Asset Allocation: Significant shifts in asset allocation will be made based on where to find the best value over a three to five year time period.

Cash Asset Allocation: Cash may fall below this level but will be restored on rebalancing.

<sup>10</sup> Maximum of 15% of SMA Model Portfolio Investment in any single share.

<sup>11</sup> Maximum of 15% of SMA Model Portfolio Investment in any single share.

## Managed Funds

The Managed Fund options within YourChoice Super and YourChoice Pension provide the opportunity to purchase units in a range of Managed Funds which have their own Product Disclosure Statements. All Managed Fund information presented within this Investment Guide is current as at the date of this document. You should refer to the relevant Fund product disclosure statement for latest information (including fees) before making an investment decision. 16

Income received from your investment in a Managed Fund will be directed to your Cash Hub.

The full list of Managed Funds and their associated disclosure documents is available via the secure online portal.

## 6. Terms and conditions for Select Investment Options

#### 1. General terms

- 1.1 When you have chosen to invest in the Select Investment Options, you will incur the Activity Fee charged by us for the relevant investments, together with the fees and charges incurred to buy or sell investments in these options. For further information, refer to *2. Super and pension account fees and costs* in the *Additional Information Guide*.
- 1.2 To be eligible to invest in the Select Investment Options you must be a current YourChoice Member and hold at least \$2,000 in your Member account.
- 1.3 Partial withdrawals against your super account or claims against your pension account can only be for money held in Managed Investment Options. In the event of a partial claim you must retain the minimum balance (see 1.4) of your total account within one or more of the Managed Investment Options.
- 1.4 To invest in the Select Investment Options, you must maintain a Cash Hub from which all relevant purchases will be funded and which will receive investment proceeds. The minimum Cash Transfer to the Cash Hub is \$1,000.
- 1.5 A minimum of \$2,000 or 2% of your Total Super account, whichever the greater, must be retained at all times within one or more of YourChoice's Managed Investment Options or Cash Hub. In the event that the balance of your Managed Investment Options falls below this amount, we will notify you via your nominated email address. If you fail to top-up your account to an amount exceeding this minimum within 14 days following notification, we reserve the right to dispose of investments held in the Select Investment Options on your behalf to ensure adequate liquid funds are available.

The timing of any disposal of investments in the Select Investments will be completed at our discretion and in the following order:

- from direct shares starting with the direct share with the highest market value;
- from managed funds and SMA Model Portfolio with the highest market value; and
- through the early redemption of any Term Deposits which may result in a reduction to your effective rate of interest.

1.6	All investments in the Select Investment Options, including Direct Shares, SMA Model Portfolio, Managed Funds, Term Deposits and your Cash Hub, will be held in the name of a professional custodian for MAP Funds Management Ltd.
1.7	We can suspend your access to the Select Investments with immediate effect and without prior notice if you breach these terms and conditions. If we revoke your access to Select Investment options then you will not be able to transact in any Select Investment option or be entitled to any income or corporate action events.
1.8	We reserve the right to change these terms and conditions at any time. We will then post a notice on the Secure Online Portal giving notice of that change for a period of 30 days. Any subsequent access to, or use of, the Select Investment Options by you will constitute an acceptance of those modifications.
1.9	You must nominate and maintain an email address at all times and inform us immediately if you change your email address.
1.10	All information, statements and other communications that we are either required to give to you or choose to give to you in relation to the investments you hold in the Select Investment Options may be given to you electronically by making them available online.
1.11	The tax information disclosed online is for your information only and should not be relied on for the purposes of determining your personal tax liability. In addition, particular amounts disclosed in the tax reports may be estimates and subject to change based on the availability of final information and/or standard tax true up processes.
1.12	<ul> <li>We may refuse to act on your or your nominated representatives instructions if:</li> <li>we believe that you are in breach of any of the provisions contained in these terms and conditions;</li> <li>we have reason to believe that the instructions are not authorised by you;</li> <li>your instructions are unclear or incomplete;</li> <li>you do not have sufficient Available Funds in your Cash Hub to carry out your instructions;</li> <li>your instructions conflict with the law, relevant market practices or the provisions of these terms and conditions;</li> <li>we decide to stop accepting investments into particular investments, including Direct Shares or Managed Funds in which you have an existing holding; or</li> <li>you do not have sufficient assets to execute the instruction.</li> <li>Where, in our opinion, your instructions are incomplete or unclear in relation to an investment, we may place all of the relevant funds on hold in your Cash Hub while we try to obtain your instructions.</li> <li>We are not liable for any loss that may result from delays.</li> </ul>
1.13	All deductions from your YourChoice Super or YourChoice Pension account, including tax, insurance premiums, fees and charges and any other deduction will be taken from your Managed Investment Options
	or Cash Hub.

All investments in the Select Investment Ontions

1.14 If you request for a full withdrawal we will initiate a full sell down of your Select Investment options. Where any accrued income or distributions have not been paid a full withdrawal may be delayed until these funds are paid.

#### 2. Cash Hub

2.1	From time to time you may request a Cash Transfer
	which will involve monies being transferred between
	your Managed Investment Options into or from your
	Cash Hub. We will not be responsible for any delay in
	processing Cash Hub.
22	Transfers to your Cash Hub from your Managed

- Investment Options can be implemented online.
- 2.3 You can only transfer Available Funds from your Cash Hub. Proceeds from the sale of Select Investment Options can take time to be processed and may not be immediately available for you to transfer.
- 2.4 We will not be liable for any loss, including investment gains foregone, resulting from any delay in the processing of switches.
- 2.5 All income from your Select Investment Options will be credited to your Cash Hub. This includes interest, dividends and distributions. You should regularly monitor the balance of your Cash Hub to ensure that it remains appropriate for your needs.
- 2.6 The interest earned on the Cash Hub will fluctuate.

#### 3. Shares

- 3.1 The minimum trade is \$1,000. Your nominated representative must place all orders to buy or sell shares and give all other instructions relating to shares in your account through secure online portal. Paper instructions will not be accepted under any circumstances.
- 3.2 Only applications to invest in direct shares within the ASX All Ords Index, Exchange Traded Products and Listed Investment Companies ('Investible Universe') as selected by YourChoice from time to time will be implemented. Direct shares that have reduced in market capitalisation and are no longer in the ASX All Ords Index will not be available for investment. However, you can continue to hold or sell your investment but you will not be able to invest in more of the same security. The Trustee reserves the right to add or remove direct shares from Investible Universe at any time.
- 3.2 You must comply with the investment limits, order rules, and Corporate Action requirements and other Direct Share information set out in these terms and conditions.
- 3.3 Orders placed to buy and sell Direct Shares, provided you have Available Funds in your Cash Hub. Orders received during ASX trading hours 10:00am to 4:10pm AEST on an ASX Trading Day, are usually placed on the day. Available Funds will be calculated and displayed on secure online portal and amended when the information we receive changes. Your nominated representative may amend and cancel open orders on the website at any time and these instructions are usually processed during ASX Market Hours.

You acknowledge that we may, at our discretion, use Straight Through Processing to process your orders, provided:

The order satisfies the execution broker and market order validation rules (filters), which may, from time to time change without notification;

The order satisfies the ASIC Rules, ASX Rules or other exchange operating rules. These rules are maintained through the Online Order Pad. If orders placed do not satisfy these rules you will be notified via email; Straight Through Processing may not always be available and it may therefore be necessary for us to execute your orders manually which may involve some delays in the execution of orders placed; and Straight Through Processing is only available for ASX Listed Securities with a normal status (that are not suspended or in a trading halt)

All orders are placed at a limit price and are usually placed during market hours (10:00 am to 4:00pm AEST).

- 3.4 In the case of intraday suspensions of any listed security, instructions will be implemented when trading resumes, subject to trading resuming within the designated longevity of the order as instructed by you. Instructions will automatically lapse if Trade resumes outside of the designated order longevity period.
- 3.5 Your nominated representative must instruct us through secure online portal to buy or sell a specified number of securities at a limit price (known as at limit). We will quarantine funds in your Cash Hub based on the order. These funds will remain quarantined until the order is either settled or cancelled. Your nominated representative may amend and cancel open orders on the website at any time and these instructions are usually processed during ASX Market Hours.
- 3.6 We will not be responsible for any delay in processing orders or any other instructions relating to listed securities in your account.
- 3.7 The Trustee of the Fund or their appointed proxy nominee may exercise voting rights attached to the shares and units selected by members.
- 3.8 Where you hold a Direct Share through your Select Investment Options which is affected by a Corporate Action, we may review the nature of the Corporate Action and determine, at our sole discretion, an election in relation to that action.
- 3.9 If as a result of a Corporate Action you are entitled to a fraction of a security, we will round that fraction down to the nearest whole number.
- 3.10 A Corporate Action resulting in the overseas takeover of an Australian domiciled Direct Share will be processed as a mandatory takeover and sold on the ASX. The proceeds (minus brokerage) will be converted to Australian Dollars based upon the relevant foreign exchange rate at the point of settlement and credited to your Cash Hub.
- 3.11 Should research material be made available to members in secure online portal no part of these reports is to be construed as a solicitation to buy or sell any investment. The research has not taken into account your specific investment objectives, financial situation and particular needs. Before making an investment decision on the basis of these reports, you

	need to consider, with or without the assistance of an independent investment adviser, whether the investment is appropriate in light of your particular investment needs, objectives and financial circumstances.
3.12	Cash dividends or distributions will only be paid where investment in the Direct Shares or units occurred prior to the ex-dividend date, as determined by the relevant registry. Upon receipt, any dividends and distributions will be paid into your Cash Hub.
3.13	You are not able to participate in a dividend reinvestment plan (DRP) for any listed security.
3.14	Any request to exit the Select Investment Options will not be processed until you have disposed of any Direct Shares and any pending settlements, dividends or distributions have been received and credited to your Cash Hub. If at the time of your request you hold an entitlement in a Direct Share that is suspended from trading you may request the forfeiture of that entitlement to the Trustee.
3.15	Tax is payable on trust distributions on a present entitlement basis. Tax will be withheld upon receipt of the distribution. Where estimated trust components are received, tax will be applied to the taxable components. Where no estimates are provided, tax will be applied to the total distribution received. When final distribution trust components are received, these will be applied to your account by 31 December each year which may result in an adjustment being made to your Managed Investment Options.
3.16	Your investment in Direct Shares may be eligible for any franking credits, provided your investment in the Direct Share has been held for at least 45 days (excluding the day of purchase or sale). If you have received a franked dividend, but your investment in the shareholding has not lasted 45 days, and you dispose of that stock before the expiration of 45 days, any refundable tax offset associated with the excess franking credits will be reversed from your Cash Hub.
3.17	Upon a capital gains tax (CGT) event, tax parcels will be selected in accordance with a loss maximisation algorithm. All realised CGT is determined at the time of sale according to CGT rules. If the sale has produced a profit, and the investment in the shareholding lasted for less than 12 months, CGT liability is 15 per cent. If it lasted for more than 12 months, CGT liability is 10 per cent. A net CGT liability is calculated weekly using a year to date position. A physical deduction or refund for CGT will be made at the end of each week and will take into account any gains or losses since the previous period and recalculate the financial year to date CGT asset/liability.
3.18	Where an investment is sold and the sale has produced a loss (i.e. a realised capital loss), this loss will be carried forward and used to offset any future gains. If you exit the Select Investment Options, any unused losses may be subject to a credit calculated as 10 per cent of the loss. This amount may be credited to your Cash Hub. We reserve the right to vary this if the current CGT rules change.
3.19	Ancillary benefits such as shareholder or unit holder benefits associated with shares are not available.
3.20	You will be liable for any calls on Direct Shares that are

	not fully paid at the time of the initial order, for example, a Direct Share that is paid in instalments. If two days prior to the final instalment due date you do not hold sufficient funds in your Cash Hub to fund the instalment call, we will sell your instalment receipt at the prevailing market price. The proceeds of the sale less any applicable fees and charges will be credited to your Cash Hub.
3.21	Where you hold securities outside YourChoice Super or YourChoice Pension, you are not currently able to transfer these securities into the Select Investment Options.
3.22	The acquisition of Direct Shares is for long-term investment purposes, to meet your superannuation benefit needs.
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	Deposits
4.1	Only applications to invest in the range of Term Deposits selected by us from time to time ('Investible Universe') will be implemented.
4.2	Your nominated representative must place all orders to buy or sell Term Deposits and give all other instructions relating to Term Deposits in your account through secure online portal. Paper instructions will not be accepted under any circumstances.
4.3	You must comply with the investment limits set out in this Investment Guide, including these terms and conditions. The terms applying to each Term Deposit, including minimum investment amounts, vary for each provider.
4.4	The Term Deposit rates quoted for Select Investments Options are gross. Any applicable tax treatment and consequent liability will be calculated and deducted at maturity or earlier if your Term Deposit is redeemed prior to maturity. You should obtain actual rates before making any decision to invest.
4.5	The cut-off time to request an investment in a Term Deposit is 1.30pm Sydney time. Requests received after this time will be processed on the next available Business Day in Sydney.
4.6	We will not be responsible for any delay in investment relating to Term Deposits made available in the Select Investment Options.
4.7	Where you hold an existing Term Deposit offered by an ADI that is no longer in the Investible Universe, you can continue to hold your Term Deposit to maturity but you will not be able to invest in another Term Deposit offered by that ADI. The Trustee reserves the right to add or remove Term Deposits and ADIs from the Investible Universe at any time.
4.8	Under limited circumstances, you may request to redeem your Term Deposit before it matures. You will need to contact us and your request will be processed in accordance with the terms offered by the provider of the Term Deposit you have invested in.
4.9	Term Deposit investments are not covered by the government guarantee (Financial Claims Scheme) as they are not held on separate trust for each individual member. The Financial Claims Scheme only applies to super fund members if the Trustee holds bank deposits with an approved ADI on separate trust, which it treats

#### 5. SMA Model Portfolios

- 5.1 Only applications to invest in the available SMA Model Portfolio options as selected by us from time to time will be implemented. The Trustee reserves the right to add or remove SMA Model Portfolios from YourChoice Super or YourChoice Pension at any time.
- 5.2 Your nominated representative can provide us with instructions to purchase SMA Model Portfolios, provided you have Available Funds in your Cash Hub. Orders received by 12.00pm Sydney time on an ASX Trading Day, are usually completed on the day the request is received. Your nominated representative must place all orders to invest in SMA Model Portfolios and give all other instructions relating to SMA Model Portfolios in your account through secure online portal. Paper instructions will not be accepted under any circumstances.
- 5.3 The minimum initial investment is \$25,000. The minimum balance that must be maintained in each portfolio is \$20,000. Should the value of your portfolio fall below \$20,000 for any reason you must restore the balance to greater than \$20,000.
- 5.4 The minimum additional investment or withdrawal for each SMA Model Portfolio is \$1,000. Should a partial withdrawal request cause your account balance to fall below the minimum balance, your request may be treated as a total withdrawal.
- 5.5 You must comply with all investment decisions of the manager of the SMA Model Portfolio at all times.
- 5.6 Rebalancing involves comparing the market value weights of your portfolio with the model weighting supplied by the investment manager, and executing the transactions necessary to re-align to the SMA Model Portfolio. Portfolios are normally re-balanced monthly, however they may also be re-balanced when:
  - an investment manager advises of a change to their model;
  - you make an investment in or a withdrawal from your SMA Model Portfolio; or
  - you request an alteration to your account.
- 5.7 We will not be responsible for any delay in processing orders or any other instructions relating to your SMA Model Portfolio.
- 5.8 Where you hold a Direct Share through your SMA Model Portfolio which is affected by a Corporate Action, the investment manager will review the nature of the Corporate Action and determine, at its sole discretion, an election in relation to that action.
- 5.9 If as a result of a Corporate Action you are entitled to a fraction of a security, we will round that fraction down to the nearest whole number.
- 5.10 Cash dividends or distributions will only be paid where investment in the shares or units occurred prior to the ex-dividend date, as determined by the relevant registry. Upon receipt, any dividends and distributions will be paid into your Cash Hub.
- 5.11 You are not able to participate in a dividend reinvestment plan (DRP) for any Direct Share.

- 5.12 Any request to exit a SMA Model Portfolio will require disposal of any underlying investments and any pending settlements, dividends or distributions will be received and credited to your Cash Hub. If at the time of your request you hold an entitlement in a Direct Share that is suspended from trading you may request the forfeiture of that entitlement to the Trustee.
- 5.13 Withdrawal requests may be delayed for a reasonable period in the following circumstances:
  - your investments cannot be easily sold due to a lack of liquidity in the market;
  - an event outside of our control prevents us from performing the necessary transaction; or
  - we receive an abnormally large number of withdrawal requests.
- 5.14 Your investment manager does not pay tax on your investments in SMA Model Portfolios on behalf of the Fund. Tax on the underlying investments will be calculated and deducted by the Trustee on a regular basis. The Trustee will apply the same tax treatment for the underlying investments as if they were standalone investments.
- 5.15 Ancillary benefits such as shareholder or unit holder benefits associated with shares are not available.
- 5.16 Where you hold securities outside YourChoice Super or YourChoice Pension, you are not currently able to transfer these securities into the SMA Model Portfolios.
- 5.17 The acquisition of SMA Model Portfolios is for longterm investment purposes, to meet your superannuation benefit needs.

#### 6. Managed Funds

6.1	Only applications to invest in the available Managed Fund options as selected by us from time to time will be implemented. The Trustee reserves the right to add or remove Managed Funds at any time.
6.2	You can provide us with instructions to purchase Managed Funds, provided you have Available Funds in your Cash Hub. Orders received by 9.00am Sydney time on a Business Day, are usually completed on the day the request is received. You must place all orders to invest in Managed Funds and give all other instructions relating to Managed Funds in your account through secure online portal. Paper instructions will not be accepted under any circumstances.
6.3	The minimum initial investment in each Managed Fund is \$1,000. The minimum balance that must be maintained in each Managed Fund is \$1,000.
6.4	The minimum withdrawal for each Managed Fund is \$1,000. Should a partial withdrawal request cause your account balance to fall below the minimum balance, your request may be treated as a total withdrawal.
6.5	We will not be responsible for any delay in processing orders or any other instructions relating to Managed Funds in your account.
6.6	Cash distributions will only be paid where investment in the units occurred prior to the ex-distribution date, as determined by the relevant registry. Upon receipt, any distributions will be paid into your Cash Hub.
6.7	Any request to exit a Managed Fund will require the disposal of any underlying investments and any

	pending settlements or distributions will be received and credited to your Cash Hub.
6.8	Your Fund Manager does not pay tax on your investments in Managed Funds on behalf of the fund. Tax on the investments will be calculated and deducted by the Trustee on a regular basis.
6.9	Where you hold Managed Funds outside YourChoice Super or YourChoice Pension, you are not currently able to transfer these units into the Managed Funds.
6.10	The acquisition of Managed Funds is for long-term investment purposes, to meet your superannuation benefit needs.

#### 7. Online Order Pad

- 7.1 The Online Order Pad is the secure internet service which enables the Nominated Representative to operate the products and services within your account ("the Online Order Pad"). The Nominated Representative will use the Online Order Pad provided by OneVue to place your transactions for Managed Funds, SMA Model Portfolios, Term Deposits and Direct Shares.
- 7.2 By signing the Application Form your Nominated Representative is accepting the following terms and conditions for use of the Online Order Pad:
  - a. The Online Order Pad is the secure internet service which enables you to operate the products and services within your account. These are the conditions of use which apply when the Online Order Pad is used to operate your account.

(Please note that these conditions of use may be varied by us with at least 14 days notice).

- b. Your nominated representative accepts the current Online Order Pad Conditions of Use each time that they enter an instruction into the Online Order Pad.
- c. Your Nominated Representative:
  - i. may only use the Online Order Pad for legitimate purposes;
  - ii. must not interfere with or damage (or attempt to interfere with or damage) any code, data or software associated with the Online Order Pad service;
  - will keep confidential and secure any nonpublic information or data obtained at any time by using the Online Order Pad service; and
  - iv. must keep all account details, logins and passwords secure.
- d. We will use all reasonable efforts to provide (but do not guarantee that we will provide) access to the Online Order Pad at all reasonable times. From time to time, the Online Order Pad service may be unavailable to allow maintenance or for reasons beyond our control. We reserve the right to suspend or terminate use of the Online Order Pad service without notice, at any time and for any reason.
- e. We will use reasonable efforts to provide (but do not guarantee that we will provide) reliable data and information, to the extent that it is within our control. We take no responsibility for the reliability of data and information outside our control.
- f. Subject to conditions and warranties implied by legislation, we exclude:

liability for any delay, interruption or unavailability of the Online Order Pad and for any inaccuracy or incompleteness of data provided by any person and available via the Online Order Pad; and

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- ii. all terms implied by statute, general law or custom except terms that may not be excluded. If there is a breach of any condition or warranty implied by legislation or by contract with a consumer, liability for that breach is limited to a resupply of the goods or services in respect of which the breach occurred.
- g. Your nominated rep can request for us to cancel your nominated rep's authority to access your account at any time. We will require written confirmation of this request.
- h. We may cancel your access to the Online Order Pad at any time and at our absolute discretion.